



Council of the
European Union

Brussels, 25 November 2015
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NOTE

From: General Secretariat of the Council
To: Permanent Representatives Committee

Subject: Agency for the Cooperation of Energy Regulators (ACER)
- Decision regarding the members of the Administrative Board to be appointed by the Council

Delegations will find in Addendum 1 the CVs of the following five candidacies (presented in the alphabetical order):

- Mr Carlos AGUIRRE CALZADA, Spain
- Mr Artur ALVARO LAUREANO HOMEM DA TRINDADE, Portugal
- Mr Martin HANSEN, Denmark
- Mr Edmund HOSKER, United Kingdom
- Mr Iulian IANCU, Romania



Curriculum vitae

PERSONAL INFORMATION

CARLOS AGUIRRE CALZADA

📍 SOROLLA 63, 2ºB, 28222 Majadahonda (Madrid) (Spain)

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✉ carlos_aguirre_cac@yahoo.es

WORK EXPERIENCE

Feb 2015–Present

Director of the Cabinet of the Secretary of State for Energy

Ministry of Industry Energy and Tourism- Secretariat for Energy, Madrid (Spain)

Main activities and responsibilities: Development of regulatory initiatives and policies on energy (electricity, oil, gas, nuclear energy, mining, renewables, energy efficiency, energy planning, etc.). Determination of the regulated revenues for regulated electricity and gas companies. Demand forecasting and monitoring of the functioning of the energy markets . Manage the Secretary of State for Energy advisory team. Prepare inputs for the State General Budget. Relations with parliamentarians and energy agents (associations, utilities, consumers, administrations, etc.). Collaboration on the communication activities of the Secretariat.

Feb 2015–Present

Member of the board

ENRESA - public company in charge of the safe management, storage and disposal of the radioactive waste in Spain, Madrid (Spain)

Main activities and responsibilities: Establish the company's general policy and to control its activity.

Oct 2013–Present

Member of the Board

CORES - Corporation of Strategic Reserves of Oil-based products in Spain, Madrid (Spain)

Main activities and responsibilities: Establish the corporation's general policy, prepare budgets and approve programmes and plans of action.

Feb 2013–Feb 2015

Adviser to the Secretary of State for Energy

Ministry of Industry Energy and Tourism - Secretariat for Energy, Madrid (Spain)

Main activities and responsibilities: Member of the Secretary of State for Energy advisory team. Participation on energy policy and regulations. Assessment of the regulatory framework. Analysis of electricity and gas tariffs.

Jul 2011–Feb 2013

Senior Manager

Everis Business Consulting (now an NTT Data Company), Madrid (Spain).

Main activities and responsibilities: Managing projects in the entire energy chain: strategic studies and market analysis, pricing strategies, operational and efficiency improvements, cost reduction and optimization.

Sep 2010–Jul 2011

Management consultant

Europraxis Consulting (now Indra Business Consulting), Madrid (Spain)

Main activities and responsibilities: Managing energy projects in the areas of: feasibility studies, launch of new businesses, definition of the value proposition for customers, balanced scorecard and process improvement.

Mar 2008–Aug 2010

Manager

KEMA Consulting (now DNV GL), Madrid (Spain).

Main activities and responsibilities: Project manager in multidisciplinary energy projects both for the private and public sector: strategical planning, renewable energy, smart grids, due diligence, risk management and market design and regulation. Startup of the Spanish office and responsible for business development.

Jan 2005–Feb 2008

Senior Project Manager

Daemon Quest (now Deloitte consulting), Madrid (Spain).

Main activities and responsibilities: Project manager in business, marketing and sales strategy related projects in the energy sector: market planning, customer and competition analysis, process optimization, business intelligence, sales and marketing effectiveness and organizational performance.

Sep 2001–Jan 2005

Business Analyst

Repsol, Madrid (Spain)

Main activities and responsibilities: Managerial support to several business units within their operations and commercial activities. Development of projects in the areas of: process optimization, customer relationship management, market analysis, segmentation and identification of business opportunities.

Aug 2000–Aug 2001

Project Engineer in Wind Energy

Iberdrola, Madrid (Spain)

Main activities and responsibilities: Development of wind energy projects: modelling and analysis, administrative affairs and permits, basic and detail engineering, project management and construction supervision.

TEACHING EXPERIENCE

Sep 2010–Present

Professor of Energy Planning

Escuela de Organización Industrial (EOI) - International Master in Sustainable Development and Corporate Responsibility (IMSD), Madrid (Spain)

EDUCATION AND TRAINING

1995–2001

BSc, MSc, Engineering - Industrial Engineer specialization in energy

Escuela Técnica Superior de Ingenieros Industriales (ETSII) - Universidad Politécnica de Madrid (Spain)

2001–2002

Master in Business Administration (MBA)

IESE (business school of the University of Navarra) and Instituto Superior de la Energía (ISE), Madrid (Spain)

PERSONAL SKILLS

Mother tongue(s)

Spanish

Other language(s)

UNDERSTANDING		SPEAKING		WRITING
Listening	Reading	Spoken interaction	Spoken production	
C1	C2	C2	C2	C1

Upper English Certificate of the Official School of Languages

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user
Common European Framework of Reference for Languages

English

Social skills and competences

Global experience in the energy sector: Administration (policy and regulation), utility companies and business consultancy.
 Experience in dealing with several international organizations within the EU.
 Participation in several conferences and seminars.

Organisational / managerial skills

Successfully led and motivated multidisciplinary teams to peak performance levels in holistic projects.
 Managerial skills gained as a manager performing projects during more than 10 years.
 Demonstrated success record in developing successful business plans to generate growth and profitability and innovative business solutions.

Digital competence

Good command of statistical and database software, spread sheets and text processors.

ADDITIONAL INFORMATION

Honours and awards

Distinction in the End of Degree Project.
 Extraordinary Award in BUP and First Class with Distinction in COU



Europass Curriculum Vitae

Personal information

First name(s) / Surname(s) **Artur Álvaro Laureano Homem da Trindade**
Address(es) **Rua D. Manuel I, no. 20 F., 2745 Barcarena, Portugal**
Telephone(s) **Mobile: (+351)962313130**
E-mail **atrindade@erse.pt**
Nationality **Portuguese**
Date of birth **13th May 1971**
Gender **Male**

Work experience

Dates	March 2012 – present date
Occupation or position held	Secretary of State for Energy
Main activities and responsibilities	Member of the Government responsible for Energy Policy
Name and address of employer	Government of Portugal
Dates	January 2009 - March 2012
Occupation or position held	Director – Regulated Costs Department
Main activities and responsibilities	The main responsibility consisted in determining the allowed revenues for regulated companies in the electricity and natural gas sectors. This included the economic regulation of the DSO, TSO, LNG Terminal, Underground Storage and Last Resource supplier. The Department is responsible for drafting tariff codes, setting regulatory parameters (including the cost of capital and efficiency targets) and monitoring the cost evolution of the regulated activities. Strong interaction with ACER and CEER.
Name and address of employer	ERSE – Portuguese Energy Regulator
Dates	January 2010 - March 2012
Occupation or position held	Lecturer - ENERGY MBA, Lisbon
Main activities and responsibilities	Lecturer of Energy Economics and Energy Regulation; a course in cooperation with the University of Columbia, New York.
Name and address of employer	ISCTE Business School – IUL Instituto Universitário de Lisboa
Dates	January 2000 - December 2008
Occupation or position held	Senior Economist – Tariff and Prices Department
Main activities and responsibilities	The function consisted mainly on the calculation of electricity and natural gas tariffs, network access tariffs and tariffs for end users. Relevant interaction with CEER.
Name and address of employer	ERSE – Portuguese Energy Regulator

Dates	February 2005 - July 2008
Occupation or position held	Working Group Coordinator
Main activities and responsibilities	Coordinator of Working Groups on the review of the Electricity Codes and on the setting of the first Natural Gas codes: Tariff Code, Tariff calculation, Energy Efficiency and Losses. Relevant interaction with CEER.
Name and address of employer	ERSE – Portuguese Energy Regulator
Dates	January 1997 - January 2000
Occupation or position held	Economist
Main activities and responsibilities	Energy efficiency and energy project finance expert.
Name and address of employer	Centro para a Conservação de Energia (CCE) now renamed Portuguese National Energy Agency (ADENE)
Dates	October 1996 - September 1999
Occupation or position held	Lecturer in <i>International Economics, undergraduate degree</i>
Main activities and responsibilities	Responsible for the course academic organization and professorial responsibilities
Name and address of employer	Instituto Superior de Administração (ISLA), Lisbon
Dates	August 1996 - March 1997
Occupation or position held	Consultant
Main activities and responsibilities	Consultant for a Spanish multinational bank institution. Evaluating credit risk and economic profile of several public institutions.
Name and address of employer	Banco Argentária, Portugal (now BBVA – Banco Bilbao Viscaya Argentaria).
Dates	October 1995 - September 1996
Occupation or position held	Lecturer in <i>Macroeconomics, undergraduate Degree in Economics</i>
Main activities and responsibilities	Responsible for the course academic organization and professorial responsibilities
Name and address of employer	Universidade Autónoma de Lisboa.
Education and training	<i>(selected)</i>
Dates	September 1994 - September 1995
Title of qualification awarded	Master of Arts in Development Economics
Name and type of organisation providing education and training	University of Kent at Canterbury, United Kingdom.
Dates	September 1989 - July 1994
Title of qualification awarded	Degree in Economics (five years degree)
Name and type of organisation providing education and training	Universidade Católica Portuguesa, Lisbon, Portugal.
Dates	May 2012
Title of qualification awarded	Advanced Course in Negotiation
Name and type of organisation providing education and training	Nova Business School, Lisbon, Portugal.
Dates	February 2002
Title of qualification awarded	Energy Regulation – Training course in energy regulation, for regulators.
Name and type of organisation providing education and training	CEER (council of European regulators) and FSR (Florence School of Regulation).

Personal skills and competences							
Mother tongue(s)	Portuguese						
Other language(s)							
Self-assessment	Understanding		Speaking		Writing		
<i>European level (*)</i>	Listening	Reading	Spoken interaction	Spoken production			
English	C2	C2	C2	C2	C1		
Spanish	C1	B1	B1	B1	A2		
	<i>(*) Common European Framework of Reference for Languages</i>						
Social skills and competences	Experience in dealing with the functioning of international organizations and institutions, having participated as a Portuguese representative, usually as head of delegation, in several work meetings in: IEA (OECD); Energy Charter Organization; European Council; IRENA; World Energy Council; MIBEL; CEER, ACER, FSR, among others.						
Technical skills and competences	TOEFL: test of English as a foreign language and TWE: test of written English. From Princeton University (USA), required to register in the MA program in the UK						
Computer skills and competences	Statistical and econometric software experience, spread-sheets and word processors.						

Curriculum Vitae



Personal information

Full Name: Martin Hansen
Address: Amaliegade 44, DK-1256 Copenhagen K
E-mail: mah@ens.dk
Webpage: www.ens.dk
Phone: +45 4190 5252
Nationality: Danish
Date of Birth: 30 December 1976

Martin Hansen has since 1 January 2015 been Deputy Director General in Danish Energy Agency and is responsible for Centre for Energy Resources and Centre for Supply. Martin has previously taken up positions as Head of Department in Danish Ministry of Energy, Utilities and Climate. Martin has an MA in Environmental & Resource Economics.

Work experience

1 January 2015

Deputy Director General – Danish Energy Agency

Responsibilities:

Energy Resources:

- Optimizing the exploration of the Danish energy resources – both renewables and fossil based resources.
- Increase exploration of oil and gasses
- Promote the spreading of renewable energy to contribute to a cost efficient transformation of the energy sector
- Supply (electricity, gas and heating)
- Promote and develop the supply sector for the benefit of households and industries
- Responsible for the whole chain of tasks regarding the production of electricity and heating and the transport of these to integration of growing amounts of renewables in the Danish energy mix.



January 2014 – December 2014

Head of Department – Danish Ministry of Climate, Energy and Buildings – Department of Cooperate Finance

Responsibilities:

- Research policy
- Finance
- Cooperate Management
- Economy management
- Building
- IT and information security

2011-2014

Head of Department – Danish Ministry of Climate, Energy and Buildings – Department of Energy Policy

Responsibilities:

- National energy policy – responsible for national energy agreements, national growth agreements, solar PV, electricity-, gas- and heat supply, RE technologies, energy savings and growth
- The Ministry Law Programme
- Tasks in relation to the Danish Parliament
- Interministerial coordination

2010 – 2011

Head of Department – Danish Ministry of Climate and Energy - Climate Office

Responsibilities:

- Tasks in relation to the Danish Parliament
- Interministerial coordination
- National Climate Policy – agriculture, transport etc.

2004 – 2010

Advisor/special advisor – Danish Ministry of Climate and Energy and Danish Ministry of the Environment

Responsibilities:

- 2008 – 2010 : Advisor/special advisor in Danish Ministry of Climate and Energy, Global Climate. EU Negotiator (issue leader) UNFCCC. Responsible for the agreement text in relation to COP15.
- 2007-2008: Advisor – Danish Ministry of the Environment, International Office (COP15)
- 2006-2007: Advisor - Danish Protection Agency – Climate Department

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- 2005-2006: Advisor - Danish Protection Agency – Soil & Waste Department
- 2004-2005: Advisor – Danish Protection Agency – Environment Economics

Language Skills

Mother tongue: Danish

Other language skills:

Language:	Speaking	Listening	Writing
English:	Fluent	Fluent	Fluent

CURRICULUM VITAE

EDMUND HOSKER



PERSONAL

UK citizen. Based in London.

CAREER

September 2011 to date: Director, International Energy, Europe, and Energy Resilience, Department of Energy and Climate Change (DECC)

Responsible for international energy issues; UK interest in overall EU strategy on energy and climate change; and UK energy resilience. Director of UK's first joint International Energy Unit, bringing together staff working on international energy issues in DECC and the Foreign Office. In addition

- Chair of the International Energy Agency's (IEA) Oil Committee from September 2011 to September 2013
- Chair of the IEA Governing Board from September 2013
- Co-Chair of the G20 Energy Sustainability Working Group (ESWG) in 2013 during the Russian Presidency
- Co-Chair of the G20 ESGW in 2015 during the Turkish Presidency
- UK lead for energy issues in G7
- member of the DECC Finance and Performance Committee from September 2013 - September 2015

October 2008 - September 2011: acting Director General, Corporate Support and Shared Services, and subsequently Chief Operating Officer, Department of Energy and Climate Change (DECC)

Responsible for building and leading corporate and professional services at the new Department for Energy and Climate Change after its creation in October 2008, covering governance, finance, HR, IT, estates, performance management, and economic and legal advice. Member of the DECC Management Board and Executive Committee.

January – October 2008: Director, Energy Markets, Department of Business, Enterprise and Regulatory Reform (BERR)

Responsible for issues concerning the UK's energy regulatory framework, investment and resilience planning, and fuel poverty.

May 2003 – January 2008: Director, Trade Policy, Export Controls and Europe; acting Director General for Fair Markets, Department of Trade and Industry (DTI)

Responsible for UK trade policy, representing the UK in trade policy negotiations within the EU and in international discussions, including during the UK's Presidency of the EU in 2005. UK Titulaire in the EU's Article 133 Trade Policy Committee, and Chair of 113 Committee during UK Presidency. Spent six months in 2005 as acting Director-General for Fair Markets, leading over 500 people. Subsequently took on overall responsibility for EU issues within DTI, and for UK export controls, in addition to trade policy responsibilities. In 2007, became the first head of the new inter-Departmental Trade Policy Unit, while maintaining EU and UK export control responsibilities.

January - May 2003: on secondment to Scottish Power plc, Glasgow

Responsible for leading work on projects in the UK strategy team, and for participating as a team member in other projects.

May 1997- January 2003: Director of Finance at Department of Trade and Industry, and subsequently Director of Finance and Resource Management

Responsible for leading work on the preparation and negotiation of DTI budgets with the Treasury, and on business planning, budgeting, accounting, procurement and audit.
Member of DTI Management Board.

Early Career Details

1994-97	Deputy Director for Competitiveness at Department of Trade and Industry, and subsequently at the Cabinet Office, reporting to the Deputy Prime Minister
1990-94	First Secretary at the British Embassy, Washington DC, on secondment to the FCO, working on trade and regulatory issues.
1986-90	Head of section posts in the Department of Trade and Industry concerned with international trade policy and with public expenditure negotiations and budget management.
1983-86	Private Secretary to -Norman Lamont MP, Minister for Industry -the Hon Peter Morrison MP, Minister for Industry Senior Private Secretary to -the Rt Hon Leon Brittan QC MP, Secretary of State for Trade and Industry
1979	Joined UK Civil Service.

Education/Awards

	St Catharine's College, Cambridge University: MA Hons Thomas Cook Travel Scholarship 1975 Master's Sizarship, St Catharine's College 1978-79 US International Visitors Program 1986
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Languages

English	Mother tongue
French	Proficient

Curriculum Vitae



Personal information

First name / Surname **Iulian IANCU**
Address 141 Calea Plevnei, 1st Building, flat no. 4, 6th District, Bucharest, Romania
Mobile +40726.200.526
E-mail iulian.2007@yahoo.com
Nationality Romanian
Date of birth 10/06/1960
Gender Male

Work experience

Dates **2004 – Present**
Occupation or position held **President of Industries and Services Committee
Deputy in the Romanian Parliament**
Name and address of employer Chamber of Deputies, Romanian Parliament
2-4 Izvor Street, 5th District, Bucharest
- Author of the Law no. 220/2008 establishing promotion system to produce energy from renewable energy sources
- Author of the Law no. 210/2010 on measures preliminary to construction of networks for transport and distribution of electric energy
- Author of the Law no. 121/2014 on energy efficiency
- Coordination of National Regulatory Authority for Energy
Type of business or sector Law-making
Dates **2003 - Present**
Occupation or position held **President**
Name and address of employer World Energy Council - Romanian Committee
- Member of Committee Studies and Projects in World Energy Council, London
- Chairman of Executive Board - Survey of Energy Resources, London, 2010
- Member of Task Force Energy Europe (2013-2014)
- Head of Romanian Survey Energy Trilema, 2014
- Head of Romanian Energy Forum (2004-2014)
Type of business or sector Energy
Dates **2000 - 2004**
Occupation or position held **Secretary of State**
Name and address of employer Ministry of Industry and Resource
152, Calea Victoriei Blvd., 70034, Bucharest
- Coordination of Energy Roadmap of Romania for accession to the European Union (2003)
- Head of Negotiation Team with International Monetary Fund and World Bank
- Head of the Restructure, Privatisation and Prices Liberalisation Process in Energy Sector in Romania
Type of business or sector Energy

Dates **2000**
Occupation or position held **President**
Name and address of employer National Regulatory Authority for Energy
Type of business or sector Natural Gas

Dates **1999 - 2000**
Occupation or position held **Deputy General Manager**
Name and address of employer S.N.G.N ROMGAZ S.A.
- Management of the Investment Project Implementation in Natural Gas Sector
Type of business or sector Natural Gas

Dates **1998 - 1999**
Occupation or position held **Operating Director**
Name and address of employer S.C. Distrigaz Nord S.A., Târgu Mureş
- Management of Maintenance and Operation Activities
Type of business or sector Natural Gas

Dates **1985 - 1998**
Occupation or position held **Director**
Name and address of employer S.C. Romgaz S.A., Medias
- Management of Gas Distribution Activities
Type of business or sector Natural Gas

Education and training

Dates **2010 - 2012**
Title of qualification awarded **Postdoctoral Graduation**
Project Management, Renewable Energy Sources, Renewable Energy Market, Long Term Energy Strategies, Determination of Cost Structure in Energy Domain
Name and type of organisation providing education and training National Economic Research Institute "Costin C. Kirilăscu"

Dates **2008**
Title of qualification awarded **Ph.D. Diploma in Economy**

Dates **2005**
Title of qualification awarded **Ph.D Diploma in Oil and Gas**

Dates **1993 - 1998**
Title of qualification awarded **Management Diploma**
Name and type of organisation providing education and training The Open University Business School, Oxford

Dates **1986 - 1987**
Title of qualification awarded **Master of Science in Oil and Gas**

Dates **1980 - 1985**
Title of qualification awarded **Diplomat Engineer in Oil and Gas**
Name and type of organisation providing education and training Institute "Petrol și Gaze" Ploiești

Mother tongue **Romanian**

Other language(s) **English, French,**

Self-assessment

European level (*)

English

French

Understanding		Speaking		Writing
Listening	Reading	Spoken interaction	Spoken production	
Very Good	Very Good	Very Good	Very Good	Very Good
Good	Very Good	Good	Good	Good

(*) [Common European Framework of Reference for Languages](#)

Social skills and competences Very good social skills as a result of more years of experience in Romanian Parliament
I adapt well to multicultural environments and to working in multi-language teams.

Organisational skills and competences Successful in coordinating of legislation process in Romanian Parliament on Energy, Industry, Regulatory Body, Competition, Energy Efficiency and Transport Domains.
Experience in the activity of Regulatory Institutions

Computer skills and competences 1) Operating systems: MS Windows
2) Applications - Excelent command of Microsoft Office tools (Word, Excel and PowerPoint).

Other skills and competences Extremely organized, responsible, motivated and correct person
Very good negotiation skills
Problem-solving attitude
Creative Spirit

Driving licence Category B

Other information

- Author of more than 70 international and national articles published
- Coordinator of Energy Efficiency and Renewable Energy Sources Department at National Economic Research Institute "Costin C. Kirişescu", Romanian Academy
- Member in Editorial Board at "Mesagerul Energetic" (Magazine in Energy Domain)
- Associate Professor at Academy of Economic Studies, Bucharest