

Brussels, 23 June 2025 (OR. en)

10660/25

COMPET 598 IND 216 INTER-REP 74

NOTE

From:	General Secretariat of the Council
To:	Delegations
Subject:	Presentation by Business & Science Poland (agenda item 2.) at the Working Party on Competitiveness and Growth (Industry) on 23 June 2025

Delegations will find attached a presentation by Business & Science Poland, with a view to the discussion by the Working Party on Competitiveness and Growth (Industry) at its meeting on 23 June 2025.

This document contains a presentation by an external stakeholder and the views expressed therein are solely those of the third party it originates from. This document cannot be regarded as stating an official position of the Council. It does not reflect the views of the Council or of its members.

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23.06.2025 Brussels, Belgium Working Party on Competitiveness and Growth of the Council of the European Union



Gap between high- and low-income EU member states in accessible for innovative companies financing.

General knowledge/awareness and investor education.

Larger public equity programmes.

Market access to innovative products.

IP regulations.

Taxation.

Support for dual-use innovations.

Legal systems adjustment aimed at protection of private property rights.



POLISH OFFSHORE WIND PERSPECTIVE, CASE FOR SUPPLY CHAIN INDUSTRIAL STRATEGY

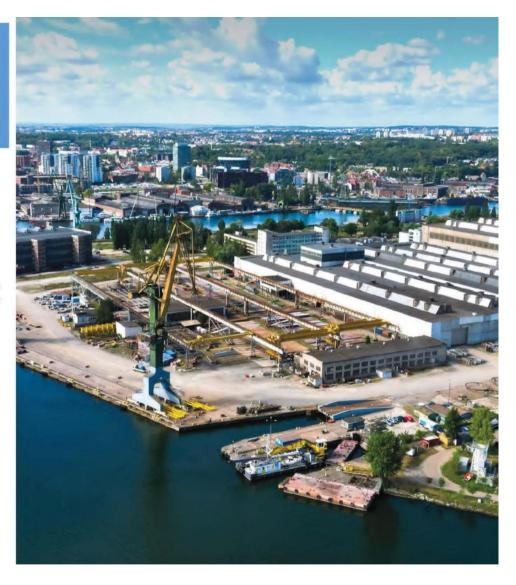
Building Europe's clean tech backbone in the Baltic region

Presentation Brussels, 22 June 2025

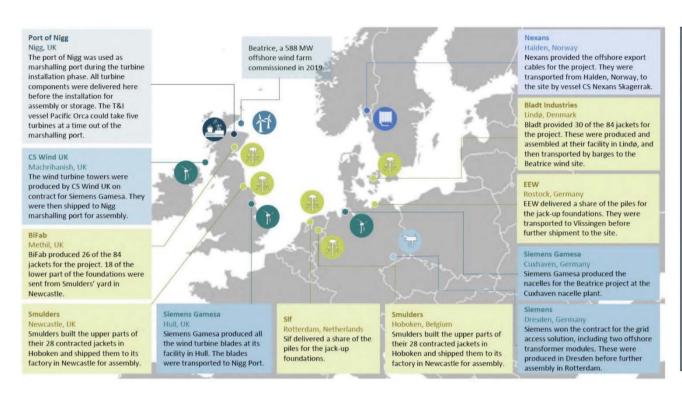
Maciej Mierzwiński

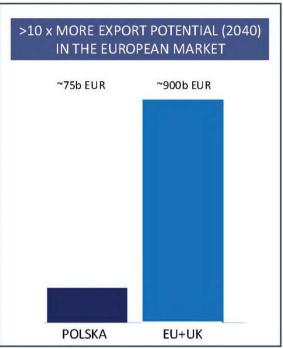
- Offshore wind as European project
- GP Baltic past and future
- Poland's offshore wind strategy process and looking forward





OFFSHORE WIND IS A MULTIDISCIPLINARY AND STILL EUROPEAN PROJECT









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HUGE INVESTMENTS IN EUROPE ARE ALREADY BEING MADE

Recent European wind supply chain investments



Turbine factories

Hubs, nacelles, blades and towers



Offshore turbine foundation factories

In Cuxhaven, Esbjerg, Rotterdam and Teesside



Grid equipment factories

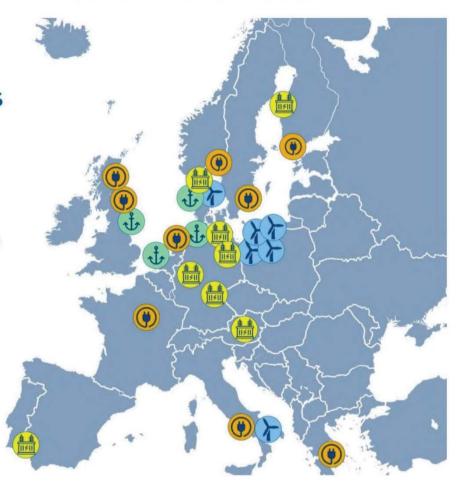
In Aalborg, Bad Honnef, Berlin, Cadiz, Nuremberg, Rostock, Vaasa and Wollsdorf



Cable factories

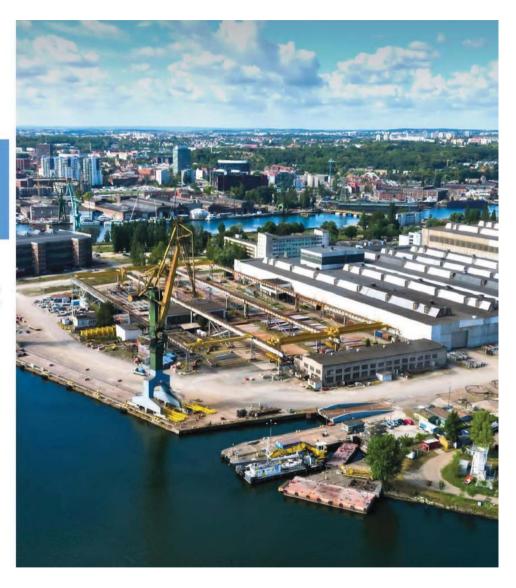
In Cambois, Corinth, Eemshaven, Gron, Halden, Karlskrona, Nigg and Pikkala, Pozzuoli

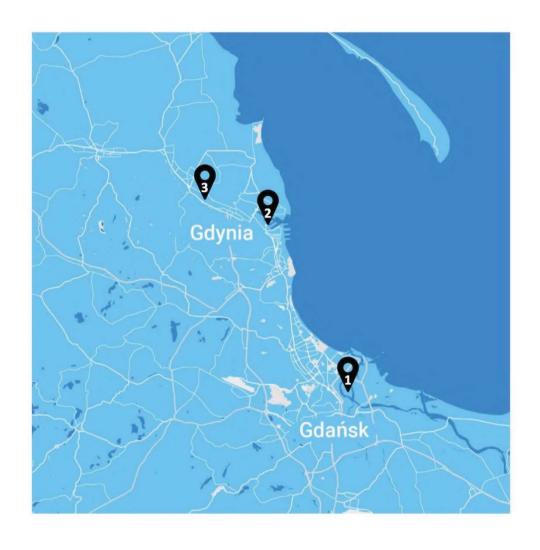




- Offshore wind as European project
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OUR **LOCATIONS** IN POLAND



- 1) Wyspa Ostrów, Gdańsk
- 2) Kadłubowców 12, Gdynia
- 3) Handlowa 19, Gdynia





HONORING A LEGACY, BUILDING THE FUTURE

- We build on the rich LEGACY of Polish shipbuilding that dates back to the 19th century
- we are heirs of a tradition od Polish SOLIDARITY movement that defined the workers of the Gdańsk Shipyard and Polish society.
- Today we look to the FUTURE creating a national industrial leader, pioneering innovative solutions, and laying the industrial foundations for Poland's energy transformation.



GRUPA PRZEMYSŁOWA BALTIC AT A GLANCE



completed turnkey projects

1,000 🗘 4,500 📉

onshore tower sections delivered since 2012

since 1947



years of experience in manufacturing substations and complete oil & gas process modules

900

experts employed in the holding companies





Delivering onshore structures since 1953, with offshore experience since 2000

10660/25 **ANNEX**



Grupa Przemysłowa PRODUCTS AND INDUSTRY baltic **OFFSHORE ENERGY HYDROGEN SMART MARITIME ONSHORE ENERGY SOLUTIONS NUCLEAR ENERGY**



GP BALTIC OWNER INVESTS FURTHER IN THE SUPPLY CHAIN



Industrial Development Agency



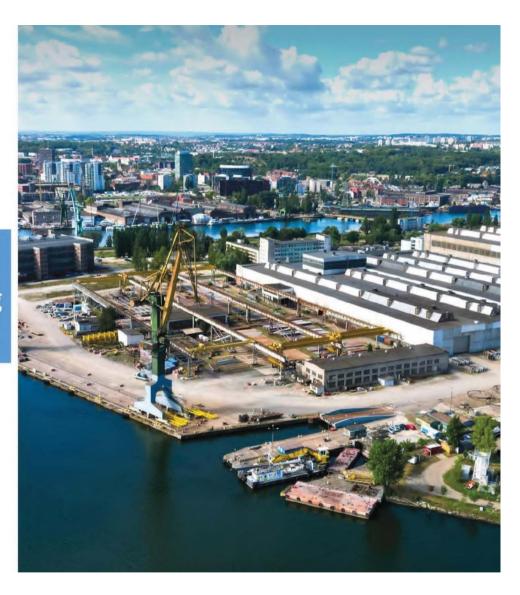
The company under the direct supervision of the Ministry of State Assets, ARP JSC. aims to support the Polish industry, promoting its development and innovation.

ARP's long-term strategy is to transform its industrial asset portfolio and develop assets related to renewable energy with particular emphasis on offshore wind Energy.

Over 30 years of operation, ARP has invested over EUR 4.6 billion, creating 75,000 jobs. Investments include direct capital contributions, grants and various forms of loans.

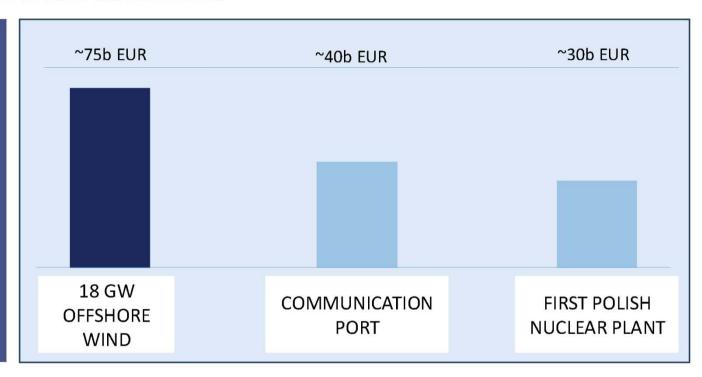
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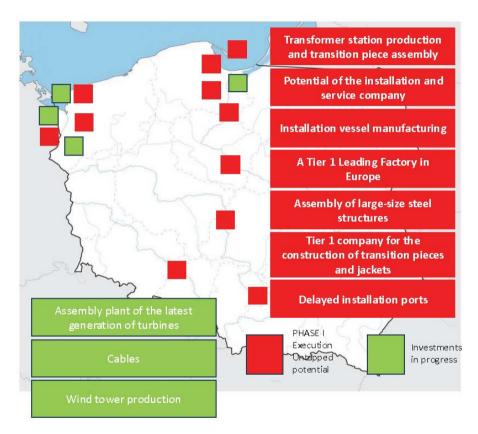


OFFSHORE WIND MEANS HUGE OUTLAYS AND REVENUE POTENTIAL FOR COMPANIES

THE CONSTRUCTION
OF OFFSHORE WIND
FARMS IN POLAND IS
THE LARGEST
INVESTMENT
PROGRAM IN
DECADES, ALLOWING
ENTREPRENEURS TO
GENERATE REVENUES
OF UP TO 20 BILLION
ON AVERAGE PER
YEAR

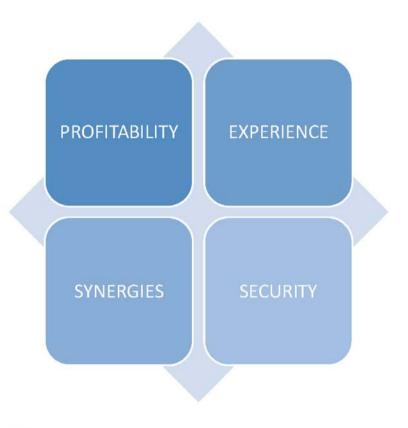


THE FIRST PHASE OF THE POLISH OFFSHORE IS VALUABLE EXPERIENCE



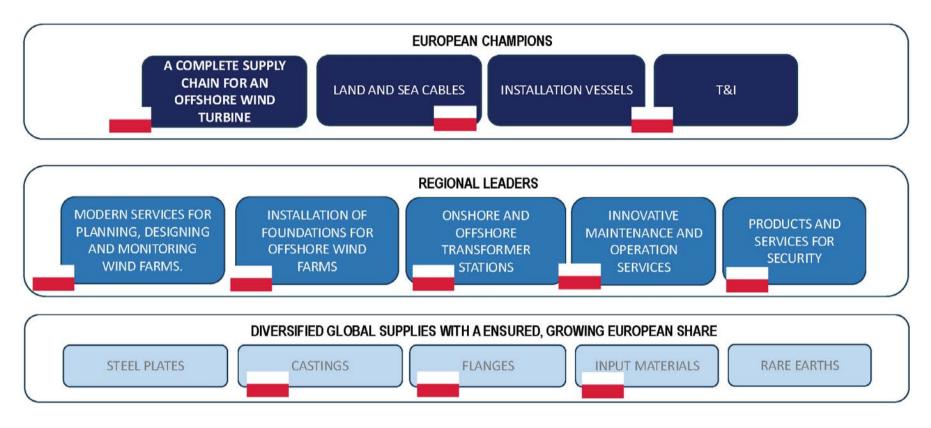
- Lack of domestic companies at the Tier 1 level, which in turn makes it
 impossible to engage or build the potential of lower-level suppliers.
- Developing a supply chain business requires confidence that the business will be stable and profitable, and that the entity will be able to provide adequate resources to invest and expand its competencies and resources.
- The financing (and financial security through guarantees) of contracts is in particular a significant barrier to entry into European supply chains.
- The lack of an appropriate scale of operations further hinders the race for human resources.
- The prevailing view among Polish companies is that domestic farms should be a turning point for their development. The implementation of the first contracts on Polish farms will enable us to obtain references.
- The period of preparation for the construction of the first offshore wind farms in Poland was used to gain understanding by Polish companies of the issue of appropriate determination of the procurement strategy.
- **Educational projects** for young people in the field of offshore wind implemented regionally are among the best in Europe.

POLISH STRATEGY HAS BEEN ANALYSED THROUGH FOUR PERSPECTIVES



- Experiences of domestic enterprises. The shipbuilding and construction sectors have already demonstrated the ability to supply components. Additionally, certain investments (turbine assembly plant, wind tower factory) are practically already underway. Building a T1-T4 chain based on the experience or involvement of already existing companies should be a key criterion.
- Profitability. In certain segments, the Polish economy is particularly well-positioned - where geographic rent combined with competitive labor costs - we can ensure a long-term decline in LCOE. Some sectors (steel production) may mean important political decisions to remain competitive.
- Synergies with other sectors of the economy. Identifying sectors that will influence other - strategic sectors - or benefit from mutual experiences - will create additional value for the economy (also in the field of defense).
- Security. The focus should be on the production and provision of services in those investment and maintenance elements that constitute sensitive and critical points for the infrastructure (e.g. transformer stations).

PRIORITY IMPLEMENTATION PROGRAMS ON THE VALUE CHAIN MAP





POLAND WANTS TO SUPPORT EU-BASED TURBINE OEMs

A WIND TURBINE IS A COMBINATION OF MANY INDUSTRIAL COMPETENCES

POLAND HAS THE POTENTIAL TO SHARE UP TO 65% OF COMPONENTS

DI

CASTINGS, MECHANICAL, ELECTRICAL, HYDRAULIC SYSTEMS

DIGITALISATION, ARTIFICIAL INTELLIGENCE

WINDAR and VESTAS HAVE ALREADY





Polish offshore tower maker Baltic Towers closes EUR 140m financing

Jun 16, 2025, 11:42:32 AM Article by Rossitsa Vachkova







Poland's Baltic Towers, the offshore wind tower factory developed by the industrial Development Agency (ARP) and Spain's GRI Renewable Industries, has closed a EUR140 million (USD 160m) project financing with a consortium of institutions.

The sponsors include Poland's National Fund for Environmental Protection and Water Management, Japan's financial institution SMBC and the Spanish

RenewablesNow

Vestas factory in Poland kicks off operation

Jan 14, 2025, 3:01:58 PM Article by Rossitsa Vachkova









The nacelle and assembly factory of Danish wind turbine maker Vestas (<u>CPH:VWS</u>) in the Pomeranian province is in a start-up phase, the head office of the province said.



The first shipment of wind turbine comp arrived at the Vestas factory in Szczecin, m start of operation at the facility built Brdowski island, the authority said in a sc post on Friday.

The unloading was carried out using the l crane in Europe, 115 metres long, wit capacity of up to 1,400 tonnes. In Ja company announced another four ship

Examples of actions proposed under the Priority Programme

Analysis of current production capacity and infrastructure in Poland, assessment of the potential of Polish companies in the supply chain and mapping of global supply chains.

Establishing partnerships with Vestas, Siemens Gamesa and GE Vernova, signing agreements on cooperation and building a supply chain for the long-term European market, technology transfer, support for component certification by Polish companies.

Investments in new production plants – "first wave" (blades, towers, generators, transformers), support for the development of local Tier 1 and Tier 2 suppliers, creation of financial mechanisms and tax reliefs.

Modernization of ports, construction of logistics centers and warehouses, development of transport infrastructure for large-size elements.

Investments in new production plants – "second wave" (castings, nacell covers, control systems), support for the development of local Tier 1 and Tier 2 suppliers, creation of financial mechanisms and tax reliefs.

Participation in international research consortia in order to develop common European solutions with the role of domestic Tier 2 companies (Horizon Europe), promotion of Polish competences at fairs, building partnerships with non-European manufacturers.

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THERE ARE MANY MARKET OPPORTUNITIES ON OFFSHORE WIND



10-PACKAGE STRATEGY FOR POLAND AND EUROPE

Program package. Adoption of the Polish Strategy for the Development of the Offshore Wind Farm Industry.

Market package. Adoption of an updated Energy Strategy taking into account the overall target of 33 GW for offshore wind farms.

European package. The implementation of NZIA and other crucial laws.

Production financing package. Availability of guarantees for the implementation of the largest contracts in OWF projects in Poland and Europe.

Investment financing package. Availability of financing of investments, also related to dual-use.

Education and work package. Adoption and implementation of the Wind Energy Competence Development Program.

Investment financing package. Announcing grant or loan programs.

National security package. A Set of guidelines for the cybersecurity and physical security of key production assets.

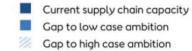
Priority Implementation Programs. The strategy will include the launch of Priority Implementation Programmes.

Institutional package. Executive Board chaired by the Offshore Plenipotentiary.



PAN EUROPEAN SYSTEMIC SOLUTIONS FOR OFFSHORE WIND

European supply chain additional capacity requirements





PAN EUROPEAN SYSTEMIC SOLUTIONS FOR OFFSHORE WIND BASED ON POLISH EXPERIENCES

POLISH PERSPECTIVE

POLAND HAS A UNIQUE ASSET IN A PORTFOLIO OF APPROXIMATELY >10 GW OF OFFSHORE WIND FARMS, NECESSARY FOR THE DOMESTIC ENERGY SECTOR, BUT ALSO FOR THE LOCAL INDUSTRY

STABLE, CONSISTENT PERMITTING AND CONSTRUCTION PATH

BENEFICIAL
PARTNERSHIPS
WITH EUROPEAN
PARTNERS

INDUSTRY AS A GUARANTOR OF CONSTRUCTION COSTS



EU SOLUTIONS

COMPETITIVENESS FUND

CLEAN INDUSTRIAL
DEAL AS GUARANTEE OF
PROJECTS AND SUPPLY
CHAIN TOOLS

EUROPEAN CONTENT BY LAW (DEVELOPMENT OF NZIA AS POTENTIALLY EFFECTIVE TOOL)

LINK TO DEFENCE

EDUCATION AND SKILLS
SYSTEMIC FUNDING

INNOVATION (INNOVATION FUND)

SUPPORT FOR INSTITUTIONS

FINANCING AND SUPPORT FOR SHIPBUILDING AND MINERALS